



**Naval Academy Business Services Division**  
**Job Announcement Number: 26-001a**  
**Vacancy Open: February 2, 2026 – February 9, 2026**  
**Area of Consideration: All Qualified Persons**  
**Must be at least 18 years of age to obtain required security clearance**  
**Security Level: Tier 1 – Non-Sensitive**

## **POSITION DETAILS**

Sales Associate, NF-2091-02

Flex (0-40 hours weekly, Non-Benefited)

\$18.00/hour

Positions Available: 10+

*Join the elite team at the United States Naval Academy Business Services Division as a Sales Associate, where competitive starting pay and incredible incentives await those ready to embark on an exhilarating journey!*

*The Retail Division is hiring for the Midshipmen Store and the USNA Gift Shop. Employees may be scheduled for 8-hour shifts, 1-3 days per week, which may flex up to 5 days per week in support of USNA events, including occasional holidays. Sales Associates must have availability to work year-round, with at least 4 weekend days per month. Schedules may vary each season, with Fall events and Football weekends, Winter and Spring Break closure periods, and Induction Summer activities.*

## **JOB SUMMARY**

This position is located in the U. S. Naval Academy's Non-Appropriated Fund Instrumentality (NAFI), Retail Division of the Naval Academy Business Services Division (NABSD), Annapolis, Maryland. NAFI is an entity that generates its own funds through its operations, and is not funded by Congress.

The purpose of this position is to support all of the retail operations and perform duties in all areas of the Midshipmen Store, Gift Shop, Barbershop, Uniform Store, Online Store, or any other retail operation within NABSD.

## **DUTIES & RESPONSIBILITIES**

**Customer Service and Retail Duties** - Achieves daily profitable sales goal by providing exemplary customer service to include greeting, professional appearance, positive attitude, and approaching the customer, suggestive selling and adding on. Must project the best image of USNA, in addition, must comply with the Public Affairs Office. Receives special order requests from authorized patrons and assists customers if needed. Incumbent prices special order merchandise and notifies customers when special order merchandise is received. Assists customers in locating merchandise throughout the retail stores. Assists in outfitting each new class of midshipmen in the summer of each year and throughout the year as required by directives from higher authority. Incumbents will issue, pack boxes, work issue stations fitting clothing, check-out and processing midshipmen through sales store terminals as required. Completes retail reports and submits to management.

**Point of Sales (POS) and Specialized Systems** - Operates the point-of-sale terminal verifying that all merchandise is properly scanned, verifies retail price, verifies product information, processes proper type of sale/ return in terminal, properly secures credit card information and delivers receipt to customer. Secures register funds daily, verifying all monies for the day and delivers cash to assigned terminal. At the end of workday, counts/verifies all cash, checks, bank charges, midshipmen charges and deposits same in drop safe per instructions, reconciles accounts.

**Inventory** - Stocks and maintains the sales floor according to daily sales plan. Stays current with merchandise assortment. Assists management with pricing when needed. When warehouse shipments are received, incumbent will check in merchandise, stock shelves, and assist in the maintaining the visual displays. Performs duties of repacking cartons, labeling cartons with proper counts, working with SKUs, and descriptions of merchandise for transfer to the warehouse and other retail operations. Incumbent also transports packages to / from the warehouse using the department van. Incumbent will also conduct spot inventories as assigned during the year. Supports management during inventory and performs other tasks related to the retail operation within NABSD.

**General duties** - Maintains housekeeping standards such as dusting, vacuuming, and taking out trash. Provides on the job training to new sales store clerks as needed. Incumbent may be asked to transfer to another retail location as needed. Supports the business hours during the week and may include weekend shifts and holidays. Supports the safety and health program. Promotes employee involvement to identify and eliminate safety/health hazards in order to ensure an accident-free environment. Supports EEO policies and communicating support of those policies to all coworkers. Maintains all USNA, DOD, DON, and NABSD required training.

**KNOWLEDGE, SKILLS and ABILITIES (KSAs) requirements for this position are as follows:**

**\*\* Your application must include narratives for each KSA, using specific examples to demonstrate your qualifications and experience.**

1. Incumbent must possess a minimum of 6 months of front-facing customer service experience. Experience working in a retail setting is preferred.
2. Incumbent must have the ability to multi-task and learn quickly. Experience working in a fast-paced environment is preferred.
3. Basic computer skills and a working knowledge of point-of sales (POS).
4. Experience performing inventory duties, such as restocking sales floor, conducting physical counts, assisting with inventory control procedures, etc.

**QUALIFICATIONS & CONDITIONS OF EMPLOYMENT**

Applicants who meet the qualification requirements will be further evaluated to determine the extent to which their education, related experience, training, awards, and supervisory appraisal demonstrate they possess the desired knowledge, skills, and abilities (KSAs).

- Must obtain and maintain a secret security clearance – requires 18 years of age
- Males born after December 31, 1959 must be registered for Selective Service
- Verification of employment eligibility in the United States is required
- Probationary period: Flexible employees are employed based on the needs of the business.
- Must be able to understand and communicate in English

**APPLICATION INSTRUCTIONS**

A complete online application **must** be submitted no later than **NOON** on the closing date to be considered for a USNA NAF/NABSD position. Please visit the employment website <https://www.usnabsd.com/about/careers/> or email [nabsdjobs@usna.edu](mailto:nabsdjobs@usna.edu) if you need assistance. **Resumes must not exceed 2 pages.**

Apply Here: <https://www.usnabsd.com/about/careers/application-for-federal-employment-of-612/>

**EMPLOYMENT PREFERENCES**

Explanation of employment preferences is available on the NABSD Website. Acceptance or declination of a regular position ends ability to claim preference for spouse or Involuntarily Separated (IVS) applicants. To claim a preference, you must attach the following documents with your employment application and request form:

- **ICTAP (Interagency Career Transition Assistance Plan):** Most recent SF50 (or equivalent) and RIF (Reduction in Force) notice.
- **Military Spouse:** most current military member's PCS orders, submit spousal request form – (Per the CNIC 5300.206b, spouses' preferential consideration for NAF positions at the NF-3 and below)
- **Veteran:** Page four (4) of the DD-214

*Note: Failure to provide the required information may result in loss of consideration for the position and elimination from the selection process. Please be advised that applications received after Noon on the closing date listed above will not be considered. Some positions have special requirements. In these cases, selection is tentative pending satisfactory completion of said requirements. Applicants may be required to provide proof of education, complete a pre-hire health screening, etc. All selections are contingent on obtaining satisfactory employment reference checks. We are an E-Verify participant. Please be informed that applicants will be required to submit a federal government background check. As a condition of employment, the selectee will be required to participate in direct deposit as specified in the negotiated agreement. Occupants of this position must maintain the privacy of official work information and data, and demonstrate the highest level of ethical conduct. DON is an EEO employer. All qualified candidates will receive consideration without regard to race, color, religion, sex, national origin, age, disability, marital status, political affiliation, or other non-merit factor. Reasonable accommodations are provided to applicants with disabilities. If reasonable accommodation is needed for any part of the application and hiring process, please contact the office that is collecting the applications. The decision on granting reasonable accommodations will be on a case-by-case basis.*